

# **Quarterly Financial Report**

For the nine months ended December 31, 2024

For further information:

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# **Consolidated Statement of Financial Position**

As at December 31 (\$000s, unaudited)

|                                      | 2024       | 2023       |
|--------------------------------------|------------|------------|
| ASSETS                               |            |            |
| Current assets                       |            |            |
| Cash                                 | \$ 31,081  | \$ 45,617  |
| Trade and other receivables          | 52,551     | 55,034     |
| Inventories                          | 59,285     | 59,463     |
| Prepayments                          | 10,197     | 6,603      |
|                                      | 153,114    | 166,717    |
| Non-current assets                   |            |            |
| Other receivable                     | 8,631      | 8,631      |
| Property and equipment, net          | 348,977    | 352,295    |
| Right-of-use assets, net             | 57,213     | 59,505     |
| Intangible assets, net               | 7,431      | 2,976      |
|                                      | 422,252    | 423,407    |
|                                      | \$ 575,366 | \$ 590,124 |
| LIABILITIES AND EQUITY               |            |            |
| Current liabilities                  |            |            |
| Trade and other payables             | \$ 131,151 | \$ 136,905 |
| Contract liabilities                 | 13,770     | 14,656     |
| Payable to the Province of Manitoba  | 78,826     | 57,372     |
| Current portion of long-term debt    | 51,091     | 52,130     |
| Current portion of lease liabilities | 8,635      | 7,402      |
|                                      | 283,473    | 268,465    |
| Non-current liabilities              |            |            |
| Long-term debt                       | 228,019    | 255,029    |
| Lease liabilities                    | 58,874     | 61,630     |
|                                      | 286,893    | 316,659    |
| Equity                               |            |            |
| Retained earnings                    | 5,000      | 5,000      |
|                                      | \$ 575,366 | \$ 590,124 |

# **Consolidated Statement of Cash Flows**

For the nine months ended December 31 (\$000s, unaudited)

|   | 2024               | 2023       |
|---|--------------------|------------|
| Operating activities  | ¢ 502.026          | ¢ 570 070  |
| Net income and comprehensive income   | \$ 583,826         | \$ 572,372 |
| Add (deduct):   | 25,834             | 24,330     |
| Depreciation related to property and equipment<br>Depreciation on assets related to | 25,654             | 24,550     |
| Conduct and Management agreements   | 649                | 474        |
| Depreciation related to right-of-use assets   | 7,016              | 6,781      |
| Amortization related to intangible assets   | 1,618              | 1,783      |
| Interest on financing activities  | 10,365             | 9,994      |
| Gain on disposal of assets held for sale  | -                  | (4,394)    |
| Gain on disposal of property and equipment  | (315)              | (4)334)    |
|   | 628,993            | 611,107    |
|   | 020,333            | 011,107    |
| Changes in non-cash working capital items:  | (0)                | (          |
| Increase in trade and other receivables   | (9)                | (4,643)    |
| Decrease (increase) in inventories  | (275)              | 4,925      |
| Increase in prepayments   | (3,941)            | (1,820)    |
| Increase (decrease) in trade and other payables                                     | (9,883)            | 3,254      |
| Increase in contract liabilities  | 187                | 663        |
| Cash provided by operating activities   | 615,072            | 613,486    |
| Investing activities  |                    |            |
| Purchase of property and equipment  | (23,508)           | (43,876)   |
| Purchase of intangible assets   | (487)              | (72)       |
| Proceeds from disposal of assets held for sale                                      | -                  | 4,676      |
| Proceeds from disposal of property and equipment                                    | 498                | 359        |
| Cash used in investing activities   | (23,497)           | (38,913)   |
|   | • • •              | <u> </u>   |
| Financing activities  |                    |            |
| Cash distributions to the Province of Manitoba:                                     | (520,000)          | (540,000)  |
| Current year  | (530,000)          | (540,000)  |
| Prior year<br>Proceeds from long-term debt  | (39,466)<br>17,406 | (11,907)   |
| 6   | ,                  | 44,300     |
| Payment of principal and interest on long-term debt                                 | (50,763)           | (55,297)   |
| Payment of principal and interest on lease liabilities                              | (8,585)            | (7,841)    |
|   | (611,408)          | (570,745)  |
| Net increase (decrease) in cash during the period                                   | (19,833)           | 3,828      |
| Cash, beginning of the period   | 50,914             | 41,789     |
| Cash, end of the period   | \$ 31,081          | \$ 45,617  |

### **Operational Highlights**

Consolidated net income and comprehensive income for the nine months ended December 31, 2024 was \$583.8 million, an increase of \$11.4 million from the same period last year. There were increases of \$7.1 million in Liquor Operations, \$7.1 million in Cannabis Operations, \$4.8 million in Casinos, and \$0.2 million in Lottery; offset by decreases of \$6.4 million in Video Lotto, and \$1.4 million in Online Gaming.

Revenue, net of cost of sales, increased \$33.4 million from the same period last year, while the share of profit of Western Canada Lottery Corporation increased \$1.4 million. On the expenditure side, operating expenses increased \$21.2 million; depreciation and amortization, GST expense and interest expense net of interest income increased \$2.6 million; and allocations and payments decreased by \$0.5 million.



#### **Consolidated Statement of Operations**

For the nine months ended December 31 (\$000s, unaudited)



|   |            |            |            | 2024      |           |               |              | 2023         |
|---|------------|------------|------------|-----------|-----------|---------------|--------------|--------------|
|   | Cannabis   |            | Liquor     |           | Online    |               |              |              |
|   | Operations | Casinos    | Operations | Lottery   | Gaming    | Video Lotto   | Total        | Total        |
| Revenue   | \$ 128,581 | \$ 194,902 | \$ 706,387 | \$ 1,129  | \$ 57,159 | \$ 260,155 \$ | \$ 1,348,313 | \$ 1,297,236 |
| Cost of sales   | 90,360     | 10,925     | 331,122    | 940       | 16,350    | 89,499        | 539,196      | 521,507      |
|   | 38,221     | 183,977    | 375,265    | 189       | 40,809    | 170,656       | 809,117      | 775,729      |
| Expenses  |            |            |            |           |           |               |              |              |
| Operating   | 1,593      | 85,019     | 95,252     | 5,889     | 12,047    | 11,316        | 211,116      | 189,940      |
| Depreciation and amortization                         | -          | 13,811     | 12,340     | -         | 41        | 8,276         | 34,468       | 32,894       |
| Goods and Services Tax                                | -          | 2,382      | -          | 202       | 1,877     | 2,067         | 6,528        | 5,896        |
|   | 1,593      | 101,212    | 107,592    | 6,091     | 13,965    | 21,659        | 252,112      | 228,730      |
| Operating income                                      | 36,628     | 82,765     | 267,673    | (5,902)   | 26,844    | 148,997       | 557,005      | 546,999      |
| Share of profit of Western Canada Lottery Corporation | -          | -          | -          | 43,047    | 7,430     | -             | 50,477       | 49,125       |
| Interest expense                                      | -          | (4,661)    | (2,868)    | (42)      | (18)      | (2,776)       | (10,365)     | (9,994)      |
| Interest income                                       | 55         | 381        | 548        | 65        | 74        | 603           | 1,726        | 1,729        |
| Income before allocations and payments                | 36,683     | 78,485     | 265,353    | 37,168    | 34,330    | 146,824       | 598,843      | 587,859      |
| Allocations and payments                              | 931        | 1,785      | 7,213      | 958       | 1,057     | 3,073         | 15,017       | 15,487       |
| Net income and total comprehensive income             | \$ 35,752  | \$ 76,700  | \$ 258,140 | \$ 36,210 | \$ 33,273 | \$ 143,751    | \$ 583,826   | \$ 572,372   |

#### Notes to the Consolidated Financial Statements

1. These interim consolidated financial statements should be read in conjunction with the Manitoba Liquor and Lotteries Corporation 2023-24 Annual Report.

2. These interim consolidated financial statements have been prepared following the same accounting policies that are disclosed in the Annual Report.

3. Comparative information has been reclassified to conform to the presentation of the current year consolidated financial results.

